



**Leading in
sales software
for the pump industry**



PRESS RELEASE

PUMP SELECTION IS NOW EVEN MORE INTUITIVE WITH THE NEW SPAIX 5

Dresden/Germany, 31 July 2017. The brand-new software Spaix 5 developed by VSX – VOGEL SOFTWARE for the selection and configuration of centrifugal pumps is now available. In addition to functional enhancements, the new version particularly shines when it comes to the newly designed user interface, its intuitive operating concept as well as the increased performance. The participants of the 3rd Spaix User Conference already had a chance to get a first impression of the program.

"The extensive program, with which almost every design or construction variation can be displayed, reflects our almost 25 years of experience in the implementation of such programs," explains Jens-Uwe Vogel, Managing Director of VSX - VOGEL SOFTWARE GmbH. "The software is a central part of the entire sales process, due to the integrated price calculation as well as offer and project functionalities. In addition, the product has been especially designed to meet the requirements of modern IT environments. Aspects such as Internet security and flexible authorization models played an important role developing the program. Thus, with the latest product development, we are bringing our pump selection software to a whole new level, not only visually, but also technically. "

Multi-platform design with one database

The multi-platform design offers the ideal solution when it comes to accessing data and working on inquires and offers in various situations. The web-based version for Internet and Intranet services and the desktop-based version for Windows operating systems are supplemented by a version which has been optimized for the use on mobile devices. This concept as a whole, which has already been developed for the previous version and is consequently further developed, is unique on the market. The application uses the same database for all available platforms. Thanks to the intelligent database system all product specific data can be visualized and used for the sales process. It is also possible to integrate Spaix without a personalized interface in web shops and configuration programs, via corresponding interfaces.

Many ways lead to the right pump

Users can choose between the hydraulic selection, the direct pump selection and optionally the search for the article number or the description. New in Spaix 5 is the QuickSearch, right on the main screen, which enables users to find the right pump faster. The already fast selection process, streamlined by the pump selection and configuration, is even more accelerated. A few steps without an extensive query dialog lead to a qualified duty point-based pump selection. Sales specialists will enjoy spending their saved time with their costumers just as much as all other users, who simply reach their goal faster.

Detailed configuration with many extension possibilities

Unique in Spaix is the combination of PumpSelector and PumpConfigurator. As a result, users always have a complete overview of the various options of all pumps that match the operating data, and are able to reach their target faster with fewer steps. The effect of the selected components on the pump curves is immediately visualized, without having to switch between different windows. In the same way, a selection by price or total life cycle costs can be smoothly realized even for configurable products.

The basic program can also be extended by a large range of additional modules in order to enable qualified sizing and configuration of special pump designs, such as magnetic pumps, turbine pumps or side channel pumps. Furthermore Spaix 5 offers a powerful module for the spare part selection and the pump exchange.



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The perfect tool for different applications

The software solution can be easily integrated into an existing IT environment by using special interfaces. This allows the application to be embedded in an existing environment in order to link the Spaix data with customer- and sales-specific data. Due to the extensive functionality of Spaix 5, the program is suitable for a wide range of applications. Whether pump manufacturers or operators, the software is a highly efficient tool for both target groups when it comes to handling all sizing and sales tasks.

Various license models provide the right system for every purpose

In addition to the standard licensing model, a service-based subscription model (Spaix as a Service, in short SaaS) is also available for the Spaix 5 Web application. SaaS gives customers the opportunity to use the program for a certain amount of time. The service package is the ideal software and service solution including all licenses, software maintenance and support as well as hosting.

For more information concerning Spaix 5 visit www.spaix.net.



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Image 1: Spaix 5 main screen.png

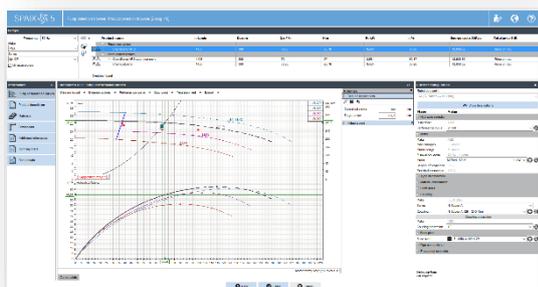


Not only a visual highlight: The new pump selection program Spaix 5.

New is the QuickSearch, right on the main screen, which enables users to find the right pumps faster.

(Image: VSX – VOGEL SOFTWARE GmbH)

Image 2: Pump selection and configuration.png



All information at a glance: After selecting the pump, the configuration is made in the same window.

(Image: VSX – VOGEL SOFTWARE GmbH)

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VSX – VOGEL SOFTWARE develops applications for sizing, selection, configuration and sales of pumps and engineered products in the fluid handling industries combined with solutions for business process automation. The software solutions substitute conventional product catalogues and thus simplify the sales processes of producers as well as users. Moreover, the software users profit from additional applications like the technical calculation, complex product configurations as well as offers and technical documents producible directly in the system.

VSX – VOGEL SOFTWARE was founded in 1993 by the brothers Hanns-Henrik and Jens-Uwe Vogel and since this time the firm grows continuously. Due to the intensive international orientation, the company generates about 60% of its turnover outside of the domestic market Germany.

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